



# Trial Handbook - Spring 2016

*Kent Sinclair*

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**Trial Handbook** is the one-stop resource you can trust in the planning, trial and post-trial stages of litigation – now in an all-new format designed for ease of use both in your office and in the courtroom. Designed for quick reference at trial, the **Handbook** is keyed to the *Federal Rules of Evidence*, and focuses on the presentation of proof and the evidentiary problems faced by counsel.

Packed with practical checklists, charts, outlines, and sample jury selection questions, **Trial Handbook** gives you the knowledge and tools to :

- Develop solid trial briefs and strong case plans
- Prepare lay and expert witnesses and organize your exhibits more effectively
- Master voir dire to maximize your chances of getting the most sympathetic jurors
- Make a clear record at trial to aid jurors' understanding of your case
- Build a rapport and your credibility with the jury throughout the trial
- Use opening statements to put your cases, clients, and proof in the most favorable light
- Give summations that blend evidence and issues to paint a thoroughly persuasive picture
- Exploit discovery materials at trial to get an additional edge
- Lay the proper foundation for various forms of evidence
- Capitalize on the powerful probative impact of visual aids at trial
- Apply proven direct-examination and cross-examination techniques
- Use pretrial, trial, and post-trial motions to gain strategic advantages
- Draft clear, legally sound jury instructions that subtly sway judges

Included with the 2015 edition is a laminated fold-out *Federal Rules of Evidence at a Glance*, which is designed to be used as an easy reference during the trial.

At the heart of **Trial Handbook** is its unique Evidence Guide, which clearly explains the meaning, purpose, operation, and history of every rule, including how each rule applies to other cases and how leading cases construe a particular rule.

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